Management Science

Publication details, including instructions for authors and subscription information:
http://pubsonline.informs.org

Notes About Authors

MANAGEMENT SCIENCE
Vol. 14, No. 10, June, 1968
Printed in U.S.A.

NOTES ABOUT AUTHORS

Terrence M. Dupuis ("Optimal Capacities of Production Facilities") is a Senior Project Analyst for the Union Carbide Corporation, Linde Division, in New York City. He received a B.S. in chemical engineering from Worcester Polytechnic Institute and an M.B.A. from the State University of New York at Buffalo. He is presently doing work on economic analysis and pricing for industrial gas facilities.

Donald Erlenkotter ("Capacity Expansion for India's Nitrogenous Fertilizer Industry") is Capital Projects Analyst with the U. S. Agency for International Development in New Delhi, India. He received a B.C.E. in civil engineering from the Georgia Institute of Technology, an M.B.A. in business and an M.S. in statistics from Stanford University, and he is presently completing his dissertation for a Ph.D. in management science from Stanford. Mr. Erlenkotter is the author of "Optimal Plant Size with Time-Phased Imports" and "Two Producing Areas—Dynamic Programming Solutions" in *Investments for Capacity Expansion*, Alan S. Manne (Allen & Unwin, 1967). His present research interests concern the development and use of methods for decision-making under uncertainty and optimal allocation of resources; and the application of such methods to economic and industrial planning decisions. He is a member of TIMS, Econometric Society, American Statistical Association, and Operations Research Society of India.

Bruce Gunn ("The Dynamic Synthesis Theory of Motivation") is a Graduate Teaching Assistant in the Marketing Department at Louisiana State University. In September 1968 he will be an Assistant Professor of Marketing at Memphis State University. He received a B.S. in management from West Virginia University, an M.S. in marketing from Louisiana State University, and he is presently completing his Ph.D. in marketing at Louisiana State University. His Ph.D. dissertation (in progress) is entitled "A Systems Approach to Consumer Motivation With Emphasis on Procedures for Identifying Opinion Leaders." Mr. Gunn's published articles include, "Amateur Thieves Take Billions," *The Personnel Administrator* (Jan.–Feb. 1967), and "Appraising Retailers' Use of the Polygraph," *Journal of Retailing* (Winter 1968). He is a member of the American Marketing Association, Southwestern Social Science Association, and Southern Marketing Association.

Frank C. Jen ("Optimal Capacities of Production Facilities") is an Associate Professor in the Department of Finance and Management Science at the State University of New York at Buffalo. He received a B.Sc. degree in commerce from North Central College, and M.B.A. and Ph.D. degrees in finance from the University of Wisconsin. Dr. Jen's papers have appeared in a number of journals, including the *Journal of Finance*, *National Banking Review* and *American Statistician*. He is the co-author (with James Wert) of "The Deferred Call Provision and Corporate Bond Yields" which will appear in the *Journal of Financial and Quantitative Analysis*. Dr. Jen's present research interests include security valuation, problems in capital budgeting, and portfolio management. He is a member of TIMS and the American Finance Association.

Alan S. Manne ("Capacity Expansion for India's Nitrogenous Fertilizer Industry") is Professor of Economics and Operations Research at Stanford University. He served as Economic Advisor for the U. S. Agency for International Development in New Delhi, India during 1966–57, while on leave from Stanford. He was educated at Harvard, where he received A.B., M.A., and Ph.D. degrees in economics. Dr. Manne has published 30 technical papers and four books; his books include *Investments for Capacity Expansion: Size, Location and Time-Phasing* (Allen & Unwin, 1967); and *Studies in Process Analysis* (Wiley & Sons, 1963). He is currently engaged in research on planning for economic development, and on mathematical programming applications. Dr. Manne has been a member of TIMS since its founding; and he is a Fellow of the Econometric Society.

C. Carl Pegels ("Optimal Capacities of Production Facilities") is an Assistant Professor of Management Science at the State University of New York at Buffalo. He received a B.S. degree in mechanical engineering from the Detroit Institute of Technology, and M.S. and Ph.D. degrees in industrial administration from Purdue University. Recent publications by Dr. Pegels include papers on discrete optimizing, heuristic scheduling, optimal machine characteristics, optimal power factor correction, and corrugator scheduling models. His present research interests include the development of operations research models to solve problems in industrial as well as institutional situations. He is also one of the major participants in a regional blood bank study in Western New York. Dr. Pegels is a member of TIMS, ORSA and the American Economic Association.

Seymour Smidt ("Flexible Pricing of Computer Services") is Professor of Managerial Economics in the Graduate School of Business and Public Administration, Cornell University. He attended the University of Chicago, where he received an A.B., an M.A. in economics and a Ph.D. in economics. Dr. Smidt has published a number of journal articles. He is co-author (with Harold Bierman, Jr.) of the book, *The Capital Budgeting Decision* (The Macmillan Company, 1960, 2nd ed., 1966). In addition, a textbook on Probability and Bayesian Decision Theory (written with T. Dyckman and A. K. McAdams) will be published by Macmillan in January, 1969. Dr. Smidt's current research interests include a theoretical framework for evaluating gifts to private universities, investment decision making under uncertainty, and institutional characteristics of organized markets for stocks, bonds, and commodity futures. He is a member of TIMS, Econometric Society, American Economic Association, and the American Farm Economic Association.