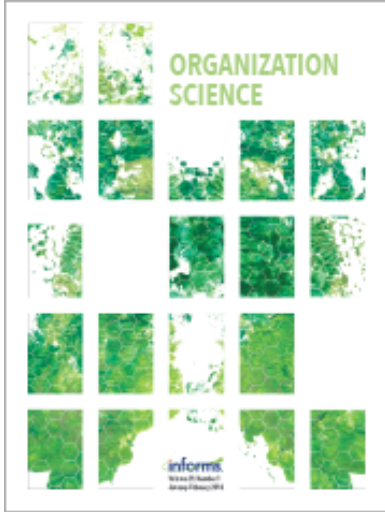




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Call for Papers on Trust in an Organizational Context

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ORGANIZATION SCIENCE

Call for Papers on Trust in an Organizational Context

Organization Science is pleased to announce a call for papers for a special issue on Trust in an Organizational Context. The Guest Editors are Bill McEvily, Vincenzo Perrone, and Akbar Zaheer.

Overview: The concept of “trust” in the organizational context has stimulated considerable academic interest. Most progress to date has been theoretical, and the literature contains little empirical evidence to substantiate the multiple theories that have emerged. To build on the advances made thus far and move towards a cumulative body of knowledge, theoretical developments about the role of trust in organizations must be complemented by empirical research. There remains considerable untapped potential for organizational trust research to advance knowledge by testing, corroborating, and extending theories in this research domain.

The literature about trust in the organizational context has also become fragmented with the rise of independent schools of thought on trust in different regions of the world. For instance, the European literature is distinguished from that of North America by its emphasis on exploring the “dark side” of trust and the strategic exploitation of distrust. Intellectually, it is important to meld scholarship focusing on trust from different regions of the world in order to enrich, cross-fertilize, and stimulate the field as a whole.

This Special Issue of *Organization Science* is specifically dedicated to publishing empirical research on Trust in an Organizational Context. We also seek research that integrates perspectives from different parts of the world.

Research Topics and Questions: We invite research based on diverse theoretical perspectives, including organizational behavior and theory, strategic management, sociology, psychology, economics, and political science. While all submitted papers must make an empirical contribution, we encourage and welcome contributions from a wide range of methodological approaches, including quantitative, qualitative, and case-based research. Specific topics of interest include, but are not limited to, the following:

- The creation and evolution of trust in organizations
- Organizational antecedents and consequences of trust and distrust
- Trust at different levels of analysis (dyad, group, organizational, interorganizational, institutional) and cross level research on trust

- Testing competing theories of trust
- Different forms and components of trust
- The breakdown or betrayal of trust and the dark side of trust
- Distinguishing between trust and related constructs such as cooperation, confidence, reputation, and social capital
- Organizational trust in different national cultures
- Trust in networks
- Trust in electronically mediated work relationships
- The role of trust in key organizational processes, events, and relationships (e.g. learning, knowledge transfer, organizational change, and strategic alliances)

Deadlines and Submission Instructions: The deadline for submission of papers is December 31, 2000. Two copies of the paper with a letter conforming to the submission instructions of *Organization Science* (see recent Information for Authors in *Organization Science*, or the *Organization Science* website, at www.gsm.uci.edu/orgsci) should be sent to Claudia Bird Schoonhoven, Editor-in-Chief, *Organization Science*, Graduate School of Management Room 403, University of California, Irvine, Irvine, CA 92697-3125. If you have questions about submissions that are not answered on the website, please e-mail the managing editor at os-mg-editor@gsm.uci.edu.

In addition, five copies (with copy of submission letter) should be sent to Bill McEvily, 323 GSIA, Carnegie Mellon University, Pittsburgh, PA 15213, e-mail: bmcevil@andrew.cmu.edu; one copy should be sent to Vincenzo Perrone, SDA Bocconi University School of Management, via F. Bocconi n.8, 20136 Milano, Italy, e-mail: vincenzo.perrone@uni-bocconi.it; and one copy should be sent to Akbar Zaheer, Strategic Management and Organization Department, Carlson School of Management, 3-365, University of Minnesota, 321 19th Avenue S., Minneapolis, MN 55455, e-mail: azaheer@csom.umn.edu.

Review Process and Special Issue Conference: The guest editors are seeking reviewers for this issue and are soliciting nominations and volunteers to participate in the review process. Potential reviewers are invited to contact any of the guest editors. Papers will be reviewed through a double-blind review process. After the first round of reviews, the authors of the most promising submissions will be invited to a Special Issue Conference on Trust in an Organizational Context, to be held in Northern Italy in June 2001.