

Agent Competition Double Auction Mechanism

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ON LINE APPENDIX

Online Appendix⁹

B Analysis of Incentives

We show in this Appendix that the seller competition mechanism is (*ex post*) individually-rational and strategy-proof under Properties 2 and 3. At the end of this section, we conclude that as long as we formulate the social welfare according to a quasi-linear formulation, for example, using formulation \mathcal{P} for the simple exchange environment, each agent will only face a “take-it-or-leave-it” situation, and the mechanism is both (*ex post*) individually-rational and strategy-proof. Therefore, the quasi-linearity assumption on the agents’ preferences is not required.¹⁰

Let us first discuss the individually-rational issue. We use \tilde{J} to denote the set of sellers after the elimination phase and let $\hat{p}_-(k) = p_-(k)(I, \tilde{J})$.

Theorem B.1 *The seller competition mechanism is (ex post) individually-rational.*

Proof: Note that if seller k trades, his bid g_k must be no more than $p_+(k)$ because otherwise he would be eliminated. Since his transaction price is $p_+(k)$, which is no less than g_k , the price he is willing to sell, his utility from participation is non-negative. Because all the non-trading sellers have utility zero, the mechanism is (*ex post*) individually-rational for all the sellers.

If buyer l trades, she is involved in the efficient allocation of agent set $I \cup \tilde{J}$. That is, her bid f_l must be no less than $\hat{p}_-(l)$. Since her transaction price is $\hat{p}_-(l)$, which is no more than f_l , the price she is willing to pay, her utility from participation is non-negative. Because all the non-trading buyers have utility zero, the mechanism is (*ex post*) individually-rational for all the buyers.

Therefore, the mechanism is (*ex post*) individually-rational. ■

To show that the mechanism is strategy-proof, we first show that truth-revelation is a dominant strategy for all the sellers. This is accomplished by the following lemmas.

Lemma B.2 $p_+(k) \leq p_-(k)$ for seller $k \in J$.

Proof: Consider an exchange environment with one more seller who is identical to k . By Property 2, we have $V_k + V_{-k} \leq V + V$. Thus, $V_k - V \leq V - V_{-k}$. Since $p_+(k)$ and $p_-(k)$ are the suprema of the

⁹We only prove the results for the seller competition mechanism in the appendix, and it is understood that all theorems about the seller competition mechanism also hold, *mutatis mutandis*, for the buyer competition mechanism.

¹⁰In fact, we can derive other individually-rational and strategy-proof mechanisms by using non-quasi-linear formulations. The proofs will hold as long as the objective function of the new social welfare formulation is an *additive* measure over functions, each of which is a function of an agent’s bid.

bid prices such that $V_k - V > 0$ and $V - V_{-k} > 0$, respectively, we have $p_+(k) \leq p_-(k)$. ■

The following lemma implies that if seller $k \in J' \subset J$ bids g_k , which is lower than $p_-(k)(I, J)$ (he is involved in every efficient allocation for agent set $I \cup J$), seller k is involved in every efficient allocation for agent set $I \cup J'$.

Lemma B.3 *For $k \in J' \subset J$, $V - V_{-k} \leq V_{-J \setminus J'} - V_{-(J \setminus J') \cup \{k\}}$.*

Proof: It suffices to prove the result for the case $|J'| = |J| - 1$. Suppose l is the unique element in $J \setminus J'$. From Property 2, we have $V + V_{-\{k,l\}} \leq V_{-k} + V_{-l}$, i.e., $V - V_{-k} \leq V_{-l} - V_{-\{k,l\}}$. Note if $g_k < p_-(k)$, we have $V > V_{-k}$. Thus, $V_{-l} > V_{-\{k,l\}}$, which means that seller k is involved in every efficient allocation for agent set $I \cup J'$. ■

Lemma B.4 *If seller k bids lower than $p_+(k)$, he trades his bundle.*

Proof: From Lemma B.2, we know if seller k bids lower than $p_+(k)$, his bid is also lower than $p_-(k)$. Note that after the elimination phase, the agent set becomes $I \cup \tilde{J}$ where $\tilde{J} \subseteq J$ and $k \in \tilde{J}$. By Lemma B.3, seller k wins in every efficient allocation for agent set $I \cup \tilde{J}$. ■

Theorem B.5 *Each seller has a (weakly) dominant strategy to bid truthfully.*

Proof: Note that $p_+(k)$ is determined by agent set $I \cup J \setminus \{k\}$; thus, it is independent of the bid price g_k . Also, if seller k trades, his revenue is $p_+(k)$. Thus, if seller k 's valuation is higher than $p_+(k)$, he prefers not to trade, which can be achieved by bidding his valuation. If seller k 's valuation is lower than $p_+(k)$, he prefers to trade at price $p_+(k)$, which can also be achieved by bidding his valuation. If seller k 's valuation is equal to $p_+(k)$, he is indifferent between trading and not trading. Thus, it is a (weakly) dominant strategy for all the sellers to bid truthfully. ■

Now we show that truth-revelation is a dominant strategy for all the buyers. The result builds on the following lemmas. The next lemma implies that if buyer k bids an amount f_k , which is higher than $p_-(k)(I, J')$ for $J' \subset J$, buyer k is involved in every efficient allocation for agent set $I \cup J$.

Lemma B.6 *Given a subset $J' \subset J$ and a buyer $k \in I$, $V - V_{-k} \geq V_{-J \setminus J'} - V_{-(J \setminus J') \cup \{k\}}$.*

Proof: It suffices to prove the result for the case $|J'| = |J| - 1$. Suppose l is the unique element in $J \setminus J'$. From Property 3, we have $V + V_{-\{k,l\}} \geq V_{-k} + V_{-l}$, or $V - V_{-k} \geq V_{-l} - V_{-\{k,l\}}$. Note that

if buyer k bids an amount f_k , which is higher than $p_-(k)(I, J')$, $V_{-l} > V_{-\{k,l\}}$. Thus, $V > V_{-l}$ and, buyer k is involved in every efficient allocation for agent set $I \cup J$. ■

Lemma B.7 *If buyer $k \in I$ bids an amount f_k , which is lower than $p_-(k)$, then she does not trade in any efficient allocation of agent set $I \cup J'$, where $J' \subset J$.*

Proof: It suffices to prove the result for the case $|J'| = |J| - 1$. Suppose l is the unique element in $J \setminus J'$. We have $f_k < p_-(k)$ and $V = V_{-k}$. From Property 3, we know $V_{-\{k,l\}} = V_{-l}$ as we always have $V_{-\{k,l\}} \leq V_{-l}$. Now suppose buyer k bids $p_-(k) - \epsilon > f_k$ instead of f_k for some small $\epsilon > 0$. Then we still have $V = V_{-k}$ and $V_{-\{k,l\}} = V_{-l}$ for the new bid. This means that the value of V_{-l} remains the same, since $V_{-\{k,l\}}$ is independent of k 's bid. Thus, buyer k does not trade in any efficient allocation for agent set $I \cup J'$, otherwise V_{-l} increases as buyer k increases her bid to $p_-(k) - \epsilon$. ■

Lemma B.8 *$p_+(l)$ for $l \in J$ does not increase if one buyer lowers her bid.*

Proof: Since we define $p_+(l)$ as the supremum of seller l 's price to make $V_l > V$, it suffices to show that $V_l - V$ does not increase when some buyer k lowers her bid. Let buyer k lower her bid continuously. Both V_l and V either decrease or remain the same when f_k decreases. If V decreases as f_k decreases, buyer k is involved in every efficient allocation for agent set $I \cup J$. Due to Lemma B.6, if there is one more seller who bids the same price as seller l 's price, buyer k still trades; thus, V_l decreases at the same rate, and $V_l - V$ does not increase when some buyer k lowers her bid. ■

Now let us consider the set of remaining sellers in the limit as buyer k 's bid approaches infinity. This limiting set is well defined by Lemma B.8. Since there are only finitely many possible remaining seller sets, if buyer k bids high enough, the set of remaining sellers is the limiting set. We use \tilde{J}_k to denote this limiting remaining seller set and use $\tilde{p}_-(k)$ to denote $p_-(k)(I, \tilde{J}_k)$. We have the following lemma:

Lemma B.9 *The buyer k who bids higher than $\tilde{p}_-(k)$ trades the bundle at price $\tilde{p}_-(k)$.*

Proof: We know if buyer k bids higher than $\tilde{p}_-(k)$, she is involved in every efficient allocation for agent set $I \cup \tilde{J}_k$. From Lemma B.6, we know that buyer k is involved in every efficient allocation for $V(I, J)$ and $V_l(I, J)$ for any seller $l \in J$. Thus, $V_l - V$ and $p_+(l)(I, J)$ remain the same, as long as buyer k bids higher than $\tilde{p}_-(k)$. We claim that the set of remaining sellers is \tilde{J}_k because the set of remaining sellers is \tilde{J}_k if buyer k bids high enough. Since buyer k bids higher than $\tilde{p}_-(k)$, she is involved in every

efficient allocation for agent set $I \cup \tilde{J}_k$. Therefore, she trades at price $\tilde{p}_-(k)$. ■

Corollary B.10 *The remaining seller set is \tilde{J}_k as long as buyer k bids higher than $\tilde{p}_-(k)$. Furthermore, $p_+(j)(I, J)$ remains the same for all $j \in \tilde{J}_k$.*

Theorem B.11 *Each buyer has a (weakly) dominant strategy to bid truthfully.*

Proof: We have already shown that if buyer k bids higher than $\tilde{p}_-(k)$, she trades at price $\tilde{p}_-(k)$. Suppose she bids lower than $\tilde{p}_-(k)$, then the set of remaining sellers \tilde{J} becomes a subset of \tilde{J}_k by Lemma B.8. Furthermore, she does not trade in any efficient allocation for agent set $I \cup J'$ since she bids lower than $\tilde{p}_-(k)$ by Lemma B.7. Thus, buyer k does not trade if she bids lower than $\tilde{p}_-(k)$. Now if she bids $\tilde{p}_-(k)$, the set of remaining sellers \tilde{J} is a subset of \tilde{J}_k , and she may either not trade or trade at price $\tilde{p}_-(k)$. Thus, if her valuation of the item is lower than $\tilde{p}_-(k)$, she prefers not to trade, which can be achieved by bidding her valuation. If her valuation is higher than $\tilde{p}_-(k)$, she prefers to trade at price $\tilde{p}_-(k)$, which can also be achieved by bidding her valuation. If her valuation is equal to $\tilde{p}_-(k)$, she is indifferent between trading and not trading. Thus, it is a (weakly) dominant strategy for all the buyers to bid truthfully. ■

C Budget Analysis

We have shown that the seller competition mechanism is (*ex post*) individually-rational and strategy-proof under Properties 2 and 3. We show in this Appendix that the seller competition mechanism is (weakly) budget-balanced with two more additional conditions, Property 1 and a quasi-linear social welfare function.

Since $\tilde{J} \subseteq J$, $p_+(j)(I, J) \leq \tilde{p}_+(j)$ by Lemma B.3, that is, no seller is eliminated if the auction starts with agent set $I \cup \tilde{J}$. Note that the trading prices for the buyers remain the same, while the trading prices of the sellers increase from $p_+(j)(I, J)$ s to $\tilde{p}_+(j)$ s, and the auctioneer's revenue does not increase. Thus, it suffices to prove the budget balance result only for the special case $J = \tilde{J}$. Note that in such an environment, the allocation determined by our mechanism is efficient.

The following lemma implies that if buyer $k \in I' \subset I$ bids f_k , which is higher than $p_-(k)(I, J)$ (she is involved in every efficient allocation for agent set $I \cup J$), buyer k is involved in every efficient allocation for agent set $I' \cup J$.

Lemma C.1 *For buyer $k \in I' \subset I$, $V - V_{-k} \leq V_{-I \setminus I'} - V_{-(I \setminus I') \cup \{k\}}$.*

Proof: Similar to the proof of Lemma B.3, except that we apply Property 1 instead of Property 2. ■

Lemma C.2 *Suppose buyer k bids $f_k > p_-(k)(I, J)$, and she lowers her bid to $p_-(k)(I, J) + \epsilon_k$ ($\epsilon_k > 0$), then i) the set of remaining sellers and $p_+(j)(I, J)$ for seller $j \in J$ do not change; ii) for buyer i with $f_i > p_-(i)(I, J)$, $p_-(i)(I, J)$ does not change; iii) the original efficient allocation is still efficient.*

Proof: i) Since $J = \tilde{J}$, this is just a restatement of Corollary B.10.

To prove ii), note that since $f_k > \tilde{p}_-(k)$, buyer k is involved in every efficient allocation for agent set $I \cup J = I \cup \tilde{J}$. By Lemma C.1, she is also involved in every efficient allocation for agent set $I \cup J = I \cup \tilde{J} \setminus \{i\}$ for $i \in I$ and $i \neq k$. As buyer k lowers her bid, both V and V_{-i} change by the same amount, $p_-(i)(I, J)$ of buyer i , who bids higher than original $p_-(i)(I, J)$, remains unchanged.

For iii), since bidding higher than $p_-(k)(I, J)$ guarantees that buyer k is involved in every efficient allocation for agent set $I \cup J$, the decrease of social welfare is determined by the amount of bid decrease. Thus, iii) follows. ■

Lemma C.3 *Suppose seller k bids g_k , which is less than $\tilde{p}_-(k)$, and he raises his bid to $\tilde{p}_-(k) - \epsilon_k$ ($\epsilon_k > 0$). Then i) for trading seller j ($\neq k$), $p_+(j)(I, J)$ does not change; ii) the original efficient allocation is still efficient.*

Proof: i) If seller k changes his bid to $p_+(k)(I, J) - \epsilon_k$, V decreases, and V_j decreases by at most the same amount for any other seller $j \in J$. Thus, $p_+(j)(I, J)$ for seller $j \in J$ does not decrease, and no seller is eliminated after this change.

For ii), since bidding lower than $p_+(k)(I, J)$ guarantees that seller k is involved in every efficient allocation, the social welfare decreases according to the amount changed in the bid. Thus, ii) follows. ■

We denote the trading buyer set as \hat{I} and the trading seller set as \hat{J} . We now prove the main theorem for budget balance. Recall that we have $J = \tilde{J}$.

Theorem C.4 *The seller competition mechanism is (weakly) budget-balanced.*

Proof: Suppose we let all trading buyers who bid higher than $p_-(k)(I, J)$ lower their bids to $p_-(k)(I, J) + \epsilon_k$ (for some $\epsilon_k > 0$) one by one. Then by Lemma C.2, the original allocation remains efficient and $p_+(j)(I, J)$ remains the same for seller $j \in J$. After that, by Lemma C.3, we can let all of the trading sellers who bid lower than $p_+(k)(I, J)$ raise their bids to $p_+(k)(I, J) - \epsilon_k$ (for some

$\epsilon_k > 0$) one by one and still keep the original allocation efficient. Since the original allocation is still efficient, it is better than making no transaction. Under quasi-linear social welfare function, we have $\sum_{i \in \tilde{I}} (p_-(i)(I, J) + \epsilon_i) - \sum_{j \in \tilde{J}} (p_+(j)(I, J) - \epsilon_j) - C(Q) \geq 0$, where $C(Q)$ is the transaction costs to execute the allocation Q . Since the ϵ_k s are arbitrary positive numbers and $J = \tilde{J}$, $\sum_{i \in \tilde{I}} \tilde{p}_-(i) \geq \sum_{j \in \tilde{J}} p_+(j)(I, J) + C(Q)$, i.e., the total cash inflow is no less than the total cash outflow. Thus, the seller competition mechanism is (weakly) budget-balanced. ■