

Appendix for Managing Inventory over a Short Season: Models with Two Procurement Opportunities

Appendix

Variation Diminishing Property (VDP) of PF_2

Let $M(u)$ be a real function on $(-\infty, \infty)$, f be PF_2 on $[0, \infty)$ and zero on $(-\infty, 0]$. Suppose

$M(u)$ changes sign at most once on $(-\infty, \infty)$. Then the transformation

$$g(y) = \int_{-\infty}^{\infty} M(u) f(y-u) du$$

also changes sign at most once over $(-\infty, \infty)$. Moreover, if both g and M change sign once, their sign changes occur in the same order (see Karlin 1968).

Proof of Lemma 1. 1) Note that $G_{\tau+L,T}(y_{\tau+L})$ is the expected newsvendor type cost with a beginning inventory level $y_{\tau+L}$, composed of the expected cost for overage in each remaining period and for underage and disposal at the end of period T . It follows that $G_{\tau+L,T}(y_{\tau+L})$ is convex in $y_{\tau+L}$.

2) Note that $B_t^x(x_t)$ is the expected sales in period t multiplied by a constant b_t , minus the expected leftovers in period t multiplied by a constant h_t , in the newsvendor model with a beginning inventory level x_t . Thus $B_t^x(x_t)$ is concave in x_t . Similarly, $B_t^y(y_t)$ is concave in y_t .

3) Expanding the recursive equation (2), we get for $t = \tau, \dots, \tau + l - 1$,

$$g_t(x_t, y_t) = \sum_{t'=t}^{\tau+L-1} E \left[B_{t'}(x_t - \xi_{t,t'}, y_t - \xi_{t,t'}) \right] + \int_0^{\infty} G_{\tau+L,T}(y_t - \xi_{t,\tau+L-1}) f_{t,\tau+L-1}(\xi_{t,\tau+L-1}) d\xi_{t,\tau+L-1} \quad (12)$$

where $E \left[B_{t'}(x_t - \xi_{t,t'}, y_t - \xi_{t,t'}) \right]$ is the expectation of $B_{t'}(x_t - \xi_{t,t'}, y_t - \xi_{t,t'})$ with respect to $\xi_{t,t'}$.

Then it follows, from the fact that $B_{t'}(x_t, y_t)$ is separable in x_t and y_t , that $g_t(x_t, y_t)$ is separable in

x_t and y_t . Similarly, it follows, from the fact that $B_{t'}(x_t, y_t)$ is convex in x_t , that $g_t(x_t, y_t)$ is

convex in x_t . ■

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Proof of Theorem 1.

1) It is sufficient for us to consider only the case $L > 0, b_\tau = \dots = b_{\tau+L-1} = 0$, for which $H_\tau(x_\tau, IP_\tau)$ can be written as

$$H_\tau(x_\tau, IP_\tau) = c_\tau(IP_\tau - x_\tau) + \sum_{t=\tau}^{\tau+L-1} h_t \int_0^{x_\tau} (x_\tau - \xi_{\tau,t}) f_{\tau,t}(\xi_{\tau,t}) d\xi_{\tau,t} \\ + \int_0^\infty G_{\tau+L,T}(IP_\tau - \xi_{\tau,\tau+L-1}) f_{\tau,\tau+L-1}(\xi_{\tau,\tau+L-1}) d\xi_{\tau,\tau+L-1}$$

The convexity of $H_\tau(x_\tau, IP_\tau)$ with respect to IP_τ follows directly by Lemma 1 part 1). Thus, a base-stock policy $Q_\tau = \max\{IP_\tau^* - x_\tau, 0\}$ is the optimal ordering rule at the beginning of period τ , where $IP_\tau^* \geq 0$ is the value of IP_τ that attains the minimum of $H_\tau(x_\tau, IP_\tau)$ over $[0, \infty)$, leading to an expression for $\rho_\tau(x_\tau)$ below:

$$\rho_\tau(x_\tau) = \begin{cases} H_\tau(x_\tau, IP_\tau^*) & \text{if } x_\tau < IP_\tau^* \\ H_\tau(x_\tau, x_\tau) & \text{if } x_\tau \geq IP_\tau^* \end{cases}$$

The convexity of $\rho_\tau(x_\tau)$ is implied by the convexity of $H_\tau(x_\tau, IP_\tau^*)$ and $H_\tau(x_\tau, x_\tau)$ with respect to x_τ , and by the inequality $\frac{\partial H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau} \geq 0$ for $IP_\tau > IP_\tau^*$.

To show that $TC_I(Q_0)$ is convex in Q_0 , it is sufficient to show that $\rho_1(x_1)$ is convex in x_1 . In view of the recursive equation (2), it is then sufficient to show that $\rho_2(x_2)$ is convex in x_2 since $b_1 \int_{x_1}^\infty (\xi_1 - x_1) f_1(\xi_1) d\xi_1$ and $h_1 \int_0^{x_1} (x_1 - \xi_1) f_1(\xi_1) d\xi_1$ are convex in x_1 , where $x_2 = x_1 - \xi_1$. The rationale for this is that a convolution transformation of a convex function is a convex function and a summation of two convex functions is a convex function. Following the same logic, it is sufficient to show that $\rho_\tau(x_\tau)$ is convex in x_τ , which we have proved above. This concludes our proof for part 1).

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2) Notice the condition $L = T - \tau + 1, b_\tau = \dots = b_{\tau-1} = 0, b_T > 0$ implies that the backorder cost in periods

τ through $\tau + L - 1$ is effectively charged independent of when the backorders occur and that $b_T \leq c_u$

since otherwise the decision maker will not accept backorders. Thus, $H_\tau(x_\tau, IP_\tau)$ can be written as

below

$$H_\tau(x_\tau, IP_\tau) = c_\tau(IP_\tau - x_\tau) + b_T \int_{x_\tau}^{IP_\tau} (\xi_{\tau,T} - x_\tau) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T} + b_T \int_{IP_\tau}^{\infty} (IP_\tau - x_\tau) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T} \\ + \sum_{t=\tau}^T h_t \int_0^{x_\tau} (x_\tau - \xi_{\tau,t}) f_{\tau,t}(\xi_{\tau,t}) d\xi_{\tau,t} + c_u \int_{IP_\tau}^{\infty} (\xi_{\tau,T} - IP_\tau) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T} + c_d \int_0^{IP_\tau} (IP_\tau - \xi_{\tau,T}) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T}$$

With a little algebra, it can be shown that $\frac{\partial^2 H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau^2} = (c_d + c_u - b_T) f_{\tau,T}(IP_\tau)$. Since $c_u \geq b_T$, it

follows that $\frac{\partial^2 H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau^2} > 0$. Therefore $H_\tau(x_\tau, IP_\tau)$ is convex in IP_τ . The proof for the convexity

of $TC_1(Q_0)$ in Q_0 is similar to the proof of part 1) of Theorem 1 above.

3) The backorder cost is effectively charged independent of when the backorders occur and that

$b_{\tau+L-1} \leq c_u$. With a little algebra, $H_\tau(x_\tau, IP_\tau)$ can be expressed as

$$H_\tau(x_\tau, IP_\tau) = c_\tau(IP_\tau - x_\tau) + b_{\tau+L-1} \int_{x_\tau}^{IP_\tau} (\xi_{\tau,\tau+L-1} - x_\tau) f_{\tau,\tau+L-1}(\xi_{\tau,\tau+L-1}) d\xi_{\tau,\tau+L-1} \\ + b_{\tau+L-1} (IP_\tau - x_\tau) \int_{IP_\tau}^{\infty} f_{\tau,\tau+L-1}(\xi_{\tau,\tau+L-1}) d\xi_{\tau,\tau+L-1} + \sum_{t=\tau}^{\tau+L-1} h_t \int_0^{x_\tau} (x_\tau - \xi_{\tau,t}) f_{\tau,t}(\xi_{\tau,t}) d\xi_{\tau,t} \\ + c_u \int_{IP_\tau}^{\infty} (\xi_{\tau,T} - IP_\tau) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T} + (c_d + h_T) \int_0^{IP_\tau} (IP_\tau - \xi_{\tau,T}) f_{\tau,T}(\xi_{\tau,T}) d\xi_{\tau,T}$$

With some more analysis, we have $\frac{\partial^2 H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau^2} = -b_{\tau+L-1} f_{\tau,\tau+L-1}(IP_\tau) + (c_u + c_d + h_T) f_{\tau,T}(IP_\tau)$.

Recall that the monotone likelihood ratio property (MLRP) holds for $\frac{f_{\tau,T}(IP_\tau)}{f_{\tau,\tau+L-1}(IP_\tau)}$ over $[0, \infty)$. We see

that $\frac{f_{\tau,T}(IP_\tau)}{f_{\tau,\tau+L-1}(IP_\tau)}$ is increasing in IP_τ . If $\frac{f_{\tau,T}(0)}{f_{\tau,\tau+L-1}(0)} \leq \frac{b_{\tau+L-1}}{c_u + c_d + h_T}$ and $\frac{f_{\tau,T}(\infty)}{f_{\tau,\tau+L-1}(\infty)} \geq \frac{b_{\tau+L-1}}{c_u + c_d + h_T}$,

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then there exists an \widetilde{IP}_τ such that $\frac{f_{\tau,T}(\widetilde{IP}_\tau)}{f_{\tau,\tau+L-1}(\widetilde{IP}_\tau)} = \frac{b_{\tau+L-1}}{c_u + c_d + h_\tau}$. In case $\frac{f_{\tau,T}(0)}{f_{\tau,\tau+L-1}(0)} > \frac{b_{\tau+L-1}}{c_u + c_d + h_\tau}$, \widetilde{IP}_τ

is defined as 0; in case $\frac{f_{\tau,T}(\infty)}{f_{\tau,\tau+L-1}(\infty)} < \frac{b_{\tau+L-1}}{c_u + c_d + h_\tau}$, \widetilde{IP}_τ is defined as ∞ . Therefore we have

$$\frac{\partial^2 H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau^2} \leq 0 \text{ for } 0 \leq IP_\tau \leq \widetilde{IP}_\tau \text{ and } \frac{\partial^2 H_\tau(x_\tau, IP_\tau)}{\partial IP_\tau^2} \geq 0 \text{ for } IP_\tau \geq \widetilde{IP}_\tau; \text{ that is, } H_\tau(x_\tau, IP_\tau) \text{ is}$$

concave-convex in IP_τ : concave on $[0, \widetilde{IP}_\tau]$ and convex on $[\widetilde{IP}_\tau, \infty)$. This leads to our conclusion.

4) To prove that $H_\tau(x_\tau, IP_\tau)$ is unimodal in IP_τ , it is sufficient to show that $c_\tau + \frac{\partial g_i(x_i, y_i)}{\partial y_i}$ changes

sign at most once over $(-\infty, \infty)$ for $\tau \leq t \leq \tau + L - 1$. We do it recursively starting from $t = \tau + L - 1$.

With a little algebra, we can see that

$$\begin{aligned} c_\tau + \frac{\partial g_{\tau+L-1}(x_{\tau+L-1}, y_{\tau+L-1})}{\partial y_{\tau+L-1}} \\ &= c_\tau + b_{\tau+L-1} \int_{y_{\tau+L-1}}^{\infty} f_{\tau+L-1}(\xi_{\tau+L-1}) d\xi_{\tau+L-1} + \int_0^{\infty} \frac{dG_{\tau+L,T}(y_{\tau+L-1} - \xi_{\tau+L-1})}{dy_{\tau+L-1}} f_{\tau+L-1}(\xi_{\tau+L-1}) d\xi_{\tau+L-1} \\ &= c_\tau + (b_{\tau+L-1} - c_u) \int_{y_{\tau+L-1}}^{\infty} f_{\tau+L-1}(\xi_{\tau+L-1}) d\xi_{\tau+L-1} + \int_0^{y_{\tau+L-1}} \frac{dG_{\tau+L,T}(y_{\tau+L-1} - \xi_{\tau+L-1})}{dy_{\tau+L-1}} f_{\tau+L-1}(\xi_{\tau+L-1}) d\xi_{\tau+L-1} \end{aligned}$$

By introducing a variable $u = y_{\tau+L-1} - \xi_{\tau+L-1}$, we have

$$c_\tau + \frac{\partial g_{\tau+L-1}(x_{\tau+L-1}, y_{\tau+L-1})}{\partial y_{\tau+L-1}} = \int_{-\infty}^{\infty} M(u, \tau + L - 1) f_{\tau+L-1}(y_{\tau+L-1} - u) du$$

where $M(u, \tau + L - 1) = \begin{cases} c_\tau + b_{\tau+L-1} - c_u & \text{if } u < 0 \\ c_\tau + \frac{\partial G_{\tau+L,T}(u)}{\partial u} & \text{if } u \geq 0 \end{cases}$. It is easy to see that $M(u, \tau + L - 1)$ changes

sign at most once over $(-\infty, \infty)$ in view that $G_{\tau+L,T}$ is convex, $\left. \frac{\partial G_{\tau+L,T}(u)}{\partial u} \right|_{u=0} = -c_u$,

$\lim_{u \rightarrow \infty} \frac{\partial G_{\tau+L,T}(u)}{\partial u} = \sum_{i=\tau+L}^T h_i + c_d$ and $c_\tau + b_{\tau+L-1} - c_u \leq 0$. As a result, $c_\tau + \frac{\partial g_{\tau+L-1}(x_{\tau+L-1}, y_{\tau+L-1})}{\partial y_{\tau+L-1}}$ changes

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sign at most once over $(-\infty, \infty)$ with respect to $y_{\tau+L-1}$, and

$$c_\tau + \frac{\partial g_{\tau+L-1}(x_{\tau+L-1}, y_{\tau+L-1})}{\partial y_{\tau+L-1}} \Big|_{y_{\tau+L-1}=0} = c_\tau + b_{\tau+L-1} - c_u \leq 0.$$

Suppose $c_\tau + \frac{\partial g_{t+1}(x_{t+1}, y_{t+1})}{\partial y_{t+1}}$ changes sign at most once and has a non-positive value of

$c_\tau + \sum_{j=t+1}^{\tau+L-1} b_j - c_u$ at $y_{t+1} = 0$. For $c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t}$, we have

$$\begin{aligned} c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t} &= c_\tau + \left(\sum_{j=t}^{\tau+L-1} b_j - c_u \right) \int_{y_t}^{\infty} f_t(\xi_t) d\xi_t + \int_0^{y_t} \frac{\partial g_{t+1}(x_t - \xi_t, y_t - \xi_t)}{\partial y_t} f_t(\xi_t) d\xi_t \\ &= \int_{-\infty}^{\infty} M(u, t) f_t(y_t - u) du \quad \text{where} \\ M(u, t) &= \begin{cases} c_\tau + \sum_{j=t}^{\tau+L-1} b_j - c_u & \text{if } u < 0 \\ c_\tau + \frac{\partial g_{t+1}(x_t + u - y_t, v)}{\partial v} \Big|_{v=u} & \text{if } u \geq 0 \end{cases} \end{aligned}$$

It can be seen that $M(u, t)$ changes sign at most once over $(-\infty, \infty)$ since $M(u, t) \leq 0$ for $u < 0$ and

$c_\tau + \frac{\partial g_{t+1}(x_t + u - y_t, v)}{\partial v} \Big|_{v=u}$ changes sign at most once over $[0, \infty)$ from “-” to “+”. Therefore

$c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t}$ changes sign at most once and $c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t} \Big|_{y_t=0} = c_\tau + \sum_{j=t}^{\tau+L-1} b_j - c_u \leq 0$. By

induction, the conclusion is established. The proof for the convexity of $TC_t(Q_0)$ in Q_0 is similar to that for part 1) of Theorem 1 above.

5) To prove that $H_\tau(x_\tau, IP_\tau)$ has at most one local minimum and one local maximum with respect to

IP_τ , it is sufficient to show that $c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t}$ changes sign at most twice over $(-\infty, \infty)$ for

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$\tau \leq t \leq \tau + L - 1$. If $c_\tau + \sum_{j=\tau}^{\tau+L-1} b_j - c_u \leq 0$, then the result is evident by part 4) since PF_2 includes PF_3 .

Next we assume $c_\tau + \sum_{j=\tau}^{\tau+L-1} b_j - c_u > 0$. Define $t^* = \max \left\{ t \mid c_\tau + \sum_{j=t}^{\tau+L-1} b_j - c_u > 0, \tau \leq t \leq \tau + L - 1 \right\}$. By

part 4), $c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t}$ changes sign at most once over $(-\infty, \infty)$ for $t > t^*$. We next show that, for any

$t \leq t^*$, $c_\tau + \frac{\partial g_t(x_t, y_t)}{\partial y_t}$ changes sign at most twice over $(-\infty, \infty)$. We do so recursively starting from

$t = t^*$. With a little algebra, we can obtain $c_\tau + \frac{\partial g_{t^*}(x_{t^*}, y_{t^*})}{\partial y_{t^*}} = \int_{-\infty}^{\infty} M(u, t^*) f_{t^*}(y_{t^*} - u) du$, where

$$M(u, t^*) = \begin{cases} c_\tau + \sum_{j=t^*}^{\tau+L-1} b_j - c_u & \text{if } u < 0 \\ c_\tau + \frac{\partial g_{t^*+1}(x_{t^*+1}, y_{t^*+1}, v)}{\partial v} \Big|_{v=u} & \text{if } u \geq 0 \end{cases}$$

It can be seen that $M(u, t^*)$ changes sign at most twice over $(-\infty, \infty)$ since $M(u, t^*) > 0$ for $u < 0$,

and $c_\tau + \frac{\partial g_{t^*+1}(x_{t^*+1}, y_{t^*+1}, v)}{\partial v} \Big|_{v=u}$ changes sign at most once over $[0, \infty)$ starting from non-positive.

Therefore $c_\tau + \frac{\partial g_{t^*}(x_{t^*}, y_{t^*})}{\partial y_{t^*}}$ changes sign at most twice and has a positive value of $c_\tau + \sum_{j=t^*}^{\tau+L-1} b_j - c_u$ at

$y_{t^*} = 0$. For $t^* - 1$, we have:

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$$c_\tau + \frac{\partial g_{t^*-1}(x_{t^*-1}, y_{t^*-1})}{\partial y_{t^*-1}} = \int_{-\infty}^{\infty} M(u, t^* - 1) f_{t^*-1}(y_{t^*-1} - u) du \quad \text{where}$$

$$M(u, t^* - 1) = \begin{cases} c_\tau + \sum_{j=t^*-1}^{\tau+L-1} b_j - c_u & \text{if } u < 0 \\ c_\tau + \left. \frac{\partial g_{t^*}(x_{t^*-1} + u - y_{t^*-1}, v)}{\partial v} \right|_{v=u} & \text{if } u \geq 0 \end{cases}$$

It can be seen that $M(u, t^* - 1)$ changes sign at most twice over $(-\infty, \infty)$ since $M(u, t^* - 1) > 0$ for

$u < 0$, and $c_\tau + \left. \frac{\partial g_{t^*}(x_{t^*-1} + u - y_{t^*-1}, v)}{\partial v} \right|_{v=u}$ changes sign at most twice over $[0, \infty)$ starting from “+”.

Therefore $c_\tau + \frac{\partial g_{t^*-1}(x_{t^*-1}, y_{t^*-1})}{\partial y_{t^*-1}}$ changes sign at most twice and has a positive value of

$c_\tau + \sum_{j=t^*-1}^{\tau+L-1} b_j - c_u$ at $y_{t^*-1} = 0$. Similar logic can be applied to $t = t^* - 2, \dots, 2, 1$. Thus, part 5) follows. ■

Proof of Theorem 2.

1) The outline for the proof is: we first show that for big-enough beginning inventory level x_t , $j_t(x_t) \geq k_t(x_t)$; then we show that $j_t(x_t)$ and $k_t(x_t)$ cross only once so that an (s, S) policy is the optimal rule for whether to place the second order and how much when ordering at the beginning of period t . By the definition of $H_t(x_t, IP_t)$ and $L = 0$, it can be seen that

$$H_t(x_t, IP_t) = c_t(IP_t - x_t) + \sum_{t'=t}^T h_{t'} \int_0^{IP_t} (IP_t - \xi_{t,t'}) f_{t,t'}(\xi_{t,t'}) d\xi_{t,t'}$$

$$+ c_u \int_{IP_t}^{\infty} (\xi_{t,T} - IP_t) f_{t,T}(\xi_{t,T}) d\xi_{t,T} + c_d \int_0^{IP_t} (IP_t - \xi_{t,T}) f_{t,T}(\xi_{t,T}) d\xi_{t,T}$$

It can be verified that for any t , $H_t(x_t, IP_t)$ is convex in IP_t with the limits $\lim_{IP_t \rightarrow \infty} H_t(x_t, IP_t) = \infty$ and

$\lim_{IP_t \rightarrow -\infty} H_t(x_t, IP_t) = \infty$. IP_t^* is the unique minimizer of $H_t(x_t, IP_t)$ as a function of IP_t . When $x_t \geq IP_t^*$,

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 if an order is forced to be placed then the optimal order size is zero by the convexity of $H_t(x_t, IP_t)$ with respect to IP_t . Therefore $j_t(x_t) \geq k_t(x_t)$ holds true when $x_t \geq IP_t^*$ since the $k_t(x_t)$ solution still keeps an order opportunity, while starting with the same inventory level as the $j_t(x_t)$ solution.

We next focus on the case when $x_t < IP_t^*$. From (8) and the expression for $H_t(x_t, IP_t)$ above,

$$j_t(x_t) = -c_t x_t + c_t IP_t^* + c_u \int_{IP_t^*}^{\infty} (\xi_{t,T} - IP_t^*) f_{t,T}(\xi_{t,T}) d\xi_{t,T} + c_d \int_0^{IP_t^*} (IP_t^* - \xi_{t,T}) f_{t,T}(\xi_{t,T}) d\xi_{t,T} \\ + \sum_{t'=t}^T h_{t'} \int_0^{IP_{t'}^*} (IP_{t'}^* - \xi_{t,t'}) f_{t,t'}(\xi_{t,t'}) d\xi_{t,t'}$$

Thus, to compare $j_t(x_t)$ and $k_t(x_t)$, it is sufficient to compare Θ_t and $K_t(x_t) = k_t(x_t) + c_t x_t$, where

$$\Theta_t = c_t IP_t^* + c_u \int_{IP_t^*}^{\infty} (\xi_{t,T} - IP_t^*) f_{t,T}(\xi_{t,T}) d\xi_{t,T} + c_d \int_0^{IP_t^*} (IP_t^* - \xi_{t,T}) f_{t,T}(\xi_{t,T}) d\xi_{t,T} \\ + \sum_{t'=t}^T h_{t'} \int_0^{IP_{t'}^*} (IP_{t'}^* - \xi_{t,t'}) f_{t,t'}(\xi_{t,t'}) d\xi_{t,t'}$$

(Note for $x_t \geq IP_t^*$, $K_t(x_t) \leq \Theta_t$.) The question that needs to be answered next is: Given that we are at the beginning of period t and the inventory level $x_t < IP_t^*$, for what values of x_t is it optimal to place an order? We answer this question in a recursive manner by starting from $t = T$.

Case $t = T$

It is easy to see that $k_T(x_T) = H_T(x_T, x_T)$, thus $K_T(x_T)$ is convex and minimized at IP_T^* , and

$\Theta_T \leq K_T(x_T)$ for $x_T \leq IP_T^*$. Therefore the optimal policy at the beginning of period T is: If $x_T \leq IP_T^*$

then it is optimal to raise the inventory level to IP_T^* . As a result, $\rho_T(x_T)$ is convex in x_T .

Before further discussion we state a lemma which will be used later.

Lemma 3. $K_t'(x_t) < 0$ for $x_t \leq 0$ and $t \leq T - 1$.

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Proof “ $x_t \leq 0$ ” implies that there must be an order placement in one of the remaining $T - t$ periods by

the backordering assumption and the assumption $c_u > \max\{c_1, c_2, \dots, c_T\}$. Suppose it is placed in period

t_1 ($t_1 > t$) with a unit price of c_{t_1} . Then we have

$$\begin{aligned} K_t'(x_t) &= c_t - b_t \int_{x_t}^{\infty} f_t(\xi_t) d\xi_t + h_t \int_0^{x_t} f_t(\xi_t) d\xi_t + \int_0^{\infty} \rho_{t+1}'(x_t - \xi_t) f_t(\xi_t) d\xi_t \\ &= c_t - b_t - \dots - b_{t_1-1} - c_{t_1} < 0 \end{aligned}$$

Knowing that $K_t(IP_t^*) \leq \Theta_t$, Lemma 3 suggests that Θ_t and $K_t(x_t)$ cross at least once over

$(-\infty, IP_t^*]$ (note here Θ_t is a constant function with respect to x_t). In what follows we show that they

cross only once.

Case $t = T - 1$

To show that Θ_{T-1} and $K_{T-1}(x_{T-1})$ cross once over $(-\infty, IP_{T-1}^*]$, it is sufficient to show that

$K_{T-1}(x_{T-1})$ is convex in x_{T-1} . Notice that

$$\begin{aligned} K_{T-1}(x_{T-1}) &= c_{T-1}x_{T-1} + b_{T-1} \int_{x_{T-1}}^{\infty} (\xi_{T-1} - x_{T-1}) f_{T-1}(\xi_{T-1}) d\xi_{T-1} + h_{T-1} \int_0^{x_{T-1}} (x_{T-1} - \xi_{T-1}) f_{T-1}(\xi_{T-1}) d\xi_{T-1} \\ &\quad + \int_0^{\infty} \rho_T(x_{T-1} - \xi_{T-1}) f_{T-1}(\xi_{T-1}) d\xi_{T-1} \end{aligned}$$

The convexity of $K_{T-1}(x_{T-1})$ follows because each term in the R.H.S. is convex in x_{T-1} .

In what follows to show that Θ_t and $K_t(x_t)$ cross once for all $t \leq T - 2$, we show that $K_t(x_t)$

is unimodal for all $t \leq T - 2$. Notice that

$$\begin{aligned} K_t'(x_t) &= c_t - b_t \int_{x_t}^{\infty} f_t(\xi_t) d\xi_t + h_t \int_0^{x_t} f_t(\xi_t) d\xi_t + \int_0^{\infty} \rho_{t+1}'(x_t - \xi_t) f_t(\xi_t) d\xi_t \\ &= \int_{-\infty}^{\infty} M_t(u) f_t(x_t - u) du \end{aligned} \tag{13}$$

where

$$M_t(u) = \begin{cases} c_t - b_t + \rho_{t+1}'(u) & \text{if } u \leq 0 \\ c_t + h_t + \rho_{t+1}'(u) & \text{if } u > 0 \end{cases}$$

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To prove that $K_t(x_t)$ is unimodal, it is sufficient to show that $K_t'(x_t)$ changes sign once over $(-\infty, \infty)$.

It is then sufficient to show that $M_t(u)$ changes sign once over $(-\infty, \infty)$ since f_t is a PF_2 density. We

first discuss the special case $t = T - 2$; Then we discuss the general case by induction.

Case $t = T - 2$

We follow two steps to prove that $M_{T-2}(y)$ changes sign once over $(-\infty, \infty)$.

Step 1: Claim $M_{T-2}(y)$ is negative when $y \leq 0$. In fact, if $y \leq 0$, we have

$$M_{T-2}(y) = \begin{cases} c_{T-2} - b_{T-2} + j_{T-1}'(y) & \text{if } s_{T-1} > 0 \\ c_{T-2} - b_{T-2} + j_{T-1}'(y) & \text{if } s_{T-1} \leq 0 \text{ \& } y < s_{T-1} \\ c_{T-2} - b_{T-2} + k_{T-1}'(y) & \text{if } s_{T-1} \leq 0 \text{ \& } y \geq s_{T-1} \end{cases}$$

$$= \begin{cases} c_{T-2} - b_{T-2} - c_{T-1} & \text{if } s_{T-1} > 0 \\ c_{T-2} - b_{T-2} - c_{T-1} & \text{if } s_{T-1} \leq 0 \text{ \& } y < s_{T-1} \\ c_{T-2} - b_{T-2} - c_{T-1} + K_{T-1}'(y) & \text{if } s_{T-1} \leq 0 \text{ \& } y \geq s_{T-1} \end{cases}$$

$$< 0$$

where s_{T-1} is the order-triggering point in period $T - 1$.

Step 2: $M_{T-2}(y)$ changes sign at most once over $(0, \infty)$ from “-” to “+”.

Without loss of generality, we can only discuss the case $s_{T-1} > 0$ since the opposite case can be discussed similarly. Notice that

$$c_{T-2} + h_{T-2} + \rho_{T-1}'(y) = \begin{cases} c_{T-2} + h_{T-2} - c_{T-1} & \text{if } y < s_{T-1} \\ c_{T-2} + h_{T-2} - c_{T-1} + K_{T-1}'(y) & \text{if } y \geq s_{T-1} \end{cases}$$

$c_{T-2} + h_{T-2} + \rho_{T-1}'(y)$ is negative if $y < s_{T-1}$; For $y \geq s_{T-1}$, $c_{T-2} + h_{T-2} + \rho_{T-1}'(y)$ increases to a positive value of $c_{T-2} + h_{T-2} + c_d$ as y approaches to ∞ by the convexity of $K_{T-1}(y)$, which follows from the convexity of $\rho_T(x_T)$. Therefore $c_{T-2} + h_{T-2} + \rho_{T-1}'(y)$ changes sign at most once as y traverses from 0 to ∞ .

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Similarly, we can show that $c_{T-3} + h_{T-3} - c_{T-2} + M_{T-2}(y)$ changes sign once over $(-\infty, \infty)$ from “-” to “+”.

Case General t

Analogous to the case $t = T - 2$, we follow two steps to show that $M_t(y)$ changes signs once.

Step 1: Claim $M_t(y)$ is negative when $y \leq 0$. A logic similar to that for case $\tau = T - 2$ can be applied.

Step 2: $M_t(y)$ changes sign at most once over $(0, \infty)$ from “-” to “+”.

Without loss of generality, we can only discuss the case $s_{t+1} > 0$, since the opposite case can be discussed similarly. We will discuss the sign of $M_t(y)$ for different categories of y . For $0 < y < s_{t+1}$,

$M_t(y) = c_t + h_t + \rho_{t+1}'(y) = c_t + h_t + j_{t+1}'(y) = c_t + h_t - c_{t+1} \leq 0$. For $s_{t+1} \leq y$

$$\begin{aligned} M_t(y) &= c_t + h_t + \rho_{t+1}'(y) = c_t + h_t + k_{t+1}'(y) \\ &= c_t + h_t - c_{t+1} + K_{t+1}'(y) \\ &= \int_{-\infty}^{\infty} (c_t + h_t - c_{t+1} + M_{t+1}(u)) f_{t+1}(y-u) du \end{aligned}$$

Since $c_t + h_t - c_{t+1} + M_{t+1}(u)$ changes sign once over $(-\infty, \infty)$, $M_t(y)$ changes sign at most once over $[s_{t+1}, \infty)$. In particular, if it does change sign once then the sign changes from negative to positive;

Otherwise the sign remains positive. For either case, $M_t(y)$ changes sign at most once over $(0, \infty)$.

To summarize, for general t , we show that $M_t(y)$ changes sign once from negative to positive as y traverses from $-\infty$ to ∞ . Similarly, we can show that $c_{t-1} + h_{t-1} - c_t + M_t(u)$ changes sign once over $(-\infty, \infty)$ from “-” to “+”.

By induction, we have shown that $K_t(x_t)$ is unimodal for $t \leq T - 2$. Therefore there exists a unique $x_t = s_t < IP_t^*$ such that $K_t(x_t)$ intersects with Θ_t , i.e., an (s, S) policy with $s = s_t, S = IP_t^*$ is optimal.

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2) Since $L > 0, b_1 = \dots = b_{T-1} = 0, b_T \geq 0$, period $T - L + 1$ is the last period when an order can be

placed. Moreover, we can see that $H_t(x_t, IP_t)$ has an expression below

$$H_t(x_t, IP_t) = \begin{cases} c_t(IP_t - x_t) + b_T \int_{x_t}^{IP_t} (\xi_{t,T} - x_t) f_{t,T}(\xi_{t,T}) d\xi_t + b_T \int_{IP_t}^{\infty} IP_t f_{t,T}(\xi_{t,T}) d\xi_t \\ \quad + c_u \int_{IP_t}^{\infty} (\xi_{t,T} - IP_t) f_{t,T}(\xi_{t,T}) d\xi_t + c_d \int_0^{IP_t} (IP_t - \xi_{t,T}) f_{t,T}(\xi_{t,T}) d\xi_t & t = T - L + 1 \\ \quad + \sum_{t'=\tau}^{\tau+L-1} h_{t'} \int_0^{x_t} (x_t - \xi_{\tau,t'}) f_{\tau,t'}(\xi_{\tau,t'}) d\xi_{\tau,t'} \\ c_t(IP_t - x_t) + c_u \int_{IP_t}^{\infty} (\xi_{t,T} - IP_t) f_{t,T}(\xi_{t,T}) d\xi_t + c_d \int_0^{IP_t} (IP_t - \xi_{t,T}) f_{t,T}(\xi_{t,T}) d\xi_t \\ \quad + \sum_{t'=\tau}^{\tau+L-1} h_{t'} \int_0^{x_t} (x_t - \xi_{\tau,t'}) f_{\tau,t'}(\xi_{\tau,t'}) d\xi_{\tau,t'} & t < T - L + 1 \end{cases}$$

$k_t(x_t)$ can be recursively expressed as $k_t(x_t) = h_t \int_0^{x_t} (x_t - \xi_t) f_t(\xi_t) d\xi_t + \int_0^{\infty} \rho_{t+1}(x_t - \xi_t) f_t(\xi_t) d\xi_t$

for $t < T - L + 1$, and expressed as $k_t(x_t) = H_t(x_t, x_t)$ for $t = T - L + 1$. Then the approach in the proof for part 1) of Theorem 2 can be applied to establish the conclusion. ■

Proof of Theorem 3. It is sufficient to show that $TC_{II}(Q_0)$ is unimodal. Since $TC_{II}(Q_0)$ has a negative slope $c_0 - c_1$ for $Q_0 < s_1$, it remains to show that $TC_{II}(Q_0)$ is unimodal over (s_1, ∞) . This is true since $TC_{II}(Q_0)$, with an expression below

$$TC_{II}(Q_0) = c_0 Q_0 + b_1 \int_{Q_0}^{\infty} (\xi_1 - Q_0) f_1(\xi_1) d\xi_1 + h_1 \int_0^{Q_0} (Q_0 - \xi_1) f_1(\xi_1) d\xi_1 + \int_0^{\infty} \rho_2(Q_0 - \xi_1) f_1(\xi_1) d\xi_1$$

has a structure similar to $K_1(x_1)$, which we have shown is unimodal. ■

Proof of Corollary 1. It can be seen that in the 3-period problem, $j_2(x)$ and $k_2(x)$ have the following expressions, respectively,

$$j_2(x) = c_2 (IP_2^* - x) + h_2 \int_0^{IP_2^*} (IP_2^* - \xi_2) f_2(\xi_2) d\xi_2 \\ + (h_3 + c_d) \int_0^{IP_2^*} (IP_2^* - \xi_{23}) f_{23}(\xi_{23}) d\xi_{23} + c_u \int_{IP_2^*}^{\infty} (\xi_{23} - IP_2^*) f_{23}(\xi_{23}) d\xi_{23}$$

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$$\begin{aligned}
 k_2(x) = & b_2 \int_x^\infty (\xi_2 - x) f_2(\xi_2) d\xi_2 + h_2 \int_0^x (x - \xi_2) f_2(\xi_2) d\xi_2 \\
 & + \int_{x-IP_3^*}^\infty \left(c_3 (IP_3^* - x + \xi_2) + c_u \int_{IP_3^*}^\infty (\xi_3 - IP_3^*) f_3(\xi_3) d\xi_3 + (h_3 + c_d) \int_0^{IP_3^*} (IP_3^* - \xi_3) f_3(\xi_3) d\xi_3 \right) f_2(\xi_2) d\xi_2 \\
 & + \int_0^{x-IP_3^*} \left(c_u \int_{x-\xi_2}^\infty (\xi_3 - x + \xi_2) f_3(\xi_3) d\xi_3 + (h_3 + c_d) \int_0^{IP_3^*} (IP_3^* - \xi_3) f_3(\xi_3) d\xi_3 \right) f_2(\xi_2) d\xi_2
 \end{aligned}$$

From the expressions above we can see that, $\Delta_2(x) \hat{=} j_2(x) - k_2(x)$, is convex in x . Notice that

$\Delta_2(x)$ is positive at IP_2^* and is negative at $-\infty$. Putting the convexity of $\Delta_2(x)$ and its

boundary conditions together allows us to claim that $\Delta_2(x)$ is monotonically increasing in x .

With a little algebra, taking derivative with respect to c_2 and c_3 yields, respectively,

$$\frac{\partial \Delta_2(x)}{\partial c_2} = IP_2^* - x > 0$$

$$\frac{\partial \Delta_2(x)}{\partial c_3} = - \int_{x-IP_3^*}^\infty (IP_3^* - x + \xi_2) f_2(\xi_2) d\xi_2 < 0$$

That is, $\Delta_2(x)$ is increasing in c_2 and is decreasing in c_3 . Since $\Delta_2(x)$ is monotonically

increasing in x , the root of $\Delta_2(x) = 0$, s_2 , is decreasing in c_2 and is increasing in c_3 . ■